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# Winchester Electronics moves to the cloud with Infor CloudSuite Industrial

## Facts at a glance



INFOR PRODUCTS

Infor CloudSuite™ Industrial



INDUSTRY

High Tech &amp; Electronics



HEADQUARTERS

Connecticut, US

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“With Infor solutions in the cloud, we can access business applications anytime, anywhere. They are highly available. We have never suffered any loss of service with the cloud.”

**Eric Frost**, Business Unit Controller and Materials Manager, Winchester Electronics.

“Data security has never been a concern, mainly because Infor’s cloud infrastructure partner, Amazon Web Services (AWS®), has better resources to maintain high security standards than we could ever have.”

**Eric Frost**, Winchester Electronics

## About the company

Founded in 1941, Winchester Electronics is a privately held electronics manufacturing company headquartered in Middlebury, Connecticut. The company is a leading global provider of interconnect solutions and is recognized around the world for connecting innovation to application. Winchester Electronics designs, manufactures, and deploys a wide variety of connectors, cable assemblies, wire harnesses, and custom interconnect solutions for markets that require the highest-quality interconnect solutions for most mission-critical applications. To learn more, visit [www.winchesterelectronics.com](http://www.winchesterelectronics.com).

## Business challenges

- Reduce total cost of ownership and preserve capital for business expenditures, instead of for IT.
- Maintain high data-security standards.
- Integrate disparate ERP systems for consistency and standardization.
- Focus on core competencies and redeploy IT staff to other value-adding activities.
- Keep IT systems up-to-date to ensure business operations run efficiently at all times.

## Benefits

- Freed up capital by eliminating IT infrastructure expenses for maintaining on-premise solutions.
- Reduced risks associated with data security by taking advantage of the well-accredited security infrastructure offered by Infor’s partnership with AWS.
- Improved productivity and enhanced employee collaboration across business units by standardizing processes and reports.
- Redeployed IT personnel to focus on more strategic activities by reducing the need to maintain highly customized, complex, on-premise IT environments.
- Enhanced the organization’s overall operating efficiency by eliminating system downtime and ensuring employees have access to the latest technology through regular system updates.



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