



ESS Customer Profile

Calgary Fabrication Shop Removes Growth Restrictions with Infor ERP

Headquartered in Nanton, AB, 2W Livestock Equipment manufactures mixed-mode (MTS & MTO) metal components as well as fabricated and assembled final products. For over 30 years, 2W has been producing livestock handling equipment for the cattle, horse, bison and rodeo industries worldwide, while maintaining unparalleled high quality, design and long-lasting solutions.

The Business Challenge

2W utilizes a custom ERP written system which is fraught with data errors and very functionality limited. As business was increasing and information expectations became more complicated, the custom system was becoming a challenge. A few years back, 2W attempted to implement the Epicor ERP system. However, after only 1 year conceded to using their custom system again.

Brent Murdoff (Corp CFO) had plenty of experience with many accounting systems. He implemented Adagio (at a process manufacturer) and currently uses Dynamics for managing the entire Sears Ranches Group (holding company for 20+ affiliates). Even with the system challenges 2W was experiencing, Mr. Murdoff preferred to wait until the new GM 'had his feet wet' before examining possible ERP solutions.

Nathan Taylor (2W's GM) was brought on board early in 2020 and immediately realized that systems had much to be desired. Nathan had prior experience with Made 2 Manage, so he initially investigated the ERP he knew. As 2W had limited IT expertise, 1 concern Nathan uncovered was the on-going effort to support an on-premise system (M2M only offered on-premise or private cloud).



Headquarters

Nanton, AB

Staff

40

Industry

Livestock Equipment

Infor Products

Infor CSI (Syteline)

Website

2wequipment.com



Gold
Channel Partner

www.esssoft.com





The Solution – Infor CloudSuite Industrial (Syteline)

With Infor’s multi-tenant cloud solution (less IT overhead), Mr. Taylor decided to visit a local manufacturer currently using Infor would ‘cut to the chase’ and help uncover the truth about functionality and local support. After chatting with a Calgary manufacturer (Volant Products), Nathan scheduled a meeting to interview a Calgary based ESS implementation professional.

Nathan strongly felt the quality of local support was even more important than the software functionality.

Benefits

Infor provides 100% integration from Accounting to Purchasing to Production to Shipping and brings ‘pull-oriented’ scheduling techniques resulting in:

- Reduced manufacturing lead times
- Complement its customer base with improved on-time delivery and fulfillment rates
- Becoming more competitive and gaining more new customers
- An ability to grow while maintaining consistent, and stream-lined processes
- Managing the increased workflow via cutting-edge data collection tools
- Providing accurate costing and display WIP status real time via TV screens on the Shop Floor
- Improved Material Planning ensuring the correct inventory mix
 - Even with 2W’s unique inventory requirements, as they purchase 24’ steel tubes, they need to batch jobs to utilize full lengths for example run 16 and 8 together

Business Challenges

- Rapid growth
- Old system was not scalable
- Unable to predict finish dates to clients

“Using the Infor Campus web training along with ESS’ experienced team, should make it much easier to implement and learn.”

- Nathan Taylor (GM)



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Validated by Industry

In addition to small-to-midsize manufacturers, Infor is also deployed at the manufacturing divisions of some of the world's largest corporations. These organizations have turned to Infor for industry-specific solutions, such as lean manufacturing and/or support for unique shop floor data collection issues, which the Tier One corporate applications can only perform at a much higher cost.

And the real winners will be 2W's customers and business relationships.

Why CSI was right choice

- Easy to Use
- Single Solution
- Local Support
- Seamless Operations and Financials



Essential Software Solutions is a 100% Canadian owned ERP implementation firm doing business in Canada for over four decades.



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