Infor Aerospace & Defense

Let your business soar

In the aerospace and defense industry, you must keep up with stringent regulation requirements, meet the growing demand for commercial opportunities amidst shrinking defense contracts, and keep your supply chain costs from spiraling out of control. To succeed, you to need to base your bids on actual costs, keep your project schedules and production costs on track, and maintain your cash flow. And to increase revenue, you need to be able to deliver reliable maintenance, repair, and operations (MRO) services.

You can do this, and more, with Infor® Aerospace & Defense, a complete suite of solutions that's built on the knowledge and expertise Infor has acquired from more than 25 years of working closely with the world's largest defense, commercial, and maintenance organizations in the aerospace and defense industry. Together, we've developed an industry-specific suite of solutions that help companies like yours optimize operations, maintain contract compliance, and reduce costs. Spanning the entire supply chain from project planning to delivery, Infor Aerospace & Defense is built with a microvertical focus to deliver best practices for aerospace, defense, MRO and service providers, defense electronics, and metal fabrication companies.

Infor Aerospace & Defense:

- Is in use in 100+ countries.

- Is used by 800+ aerospace and defense companies.

- Is used by 19 of the top 20 aerospace companies.

- Moves nearly 4 billion plane passengers per year.

- Is specially focused on aerospace, defense, MRO and service providers, defense electronics, and metal fabrication companies.

- Is built on 25+ years of aerospace and defense industry experience.

Achieve profitability through accurate contracts and invoicing

With Infor Aerospace & Defense, you get accurate overhead costs calculated and applied to contracts based on actual costs within one integrated solution. You'll also be able to reduce the time and effort required to perform these tasks. This can help you increase profitability by absorbing all indirect costs to contracts. In addition, Infor Aerospace & Defense helps you estimate a contract before you bid, so you can maintain a level of profitability throughout the life of the contract, and close as the preferred vendor for winning future contracts from that customer.

You can also use Infor Aerospace & Defense to manage all of your customer contract obligations in the same solution where you manage inventory, manufacturing, and procurement. You can use the actual cost information to perform customer invoicing, including progress billing, to accurately bill your customers. You get invoicing that can be substantiated in an audit and that can translate into increased cash flow for your operations.

Better manage projects and reduce costs

With Infor Aerospace & Defense's project planning and tracking tools, you get up-to-date cost and schedule information to help you make informed program decisions. You can record, track, and report the precise information that will give your program managers the insight they need to best perform their jobs.

> " Infor Aerospace & Defense allows a big company like ours to operate like a small company —that's important to us. It's in our culture—we need to be quick, nimble, and flexible."
>
> Pierre Bentz
> CIO
> Zodiac Aerospace

You can also comingle projects—also known as project grouping—to increase the economies of scale in your procurement process. You can then plan for materials and resources independently of project ownership. By combining supplier commitments, you can reduce your supply chain costs of materials and increase the profitability of your contracts.

Ensure compliance

You can improve the oversight of your regulatory compliance programs because Infor Aerospace & Defense is fully compliant with the Defense Federal Acquisition Regulation Supplement (DFARS) Material Management and Accounting System (MMAS) standards, and is fully compliant with International Traffic in Arms Regulations (ITAR).

Choose the deployment option that works for you

With Infor Aerospace & Defense, you can take advantage of deployment options that include cloud, on-premise, and hybrid deployments—so you can choose the option that makes the most sense for your business today and maintain the flexibility to meet your company's future needs. When you deploy in the cloud, you can free up capital expenses that would otherwise be devoted to implementing and maintaining an on-premise solution, such as for development resources and new hardware. This freed-up capital can give you greater flexibility to meet your evolving operational needs, such as increasing your investment in R&D initiatives. Whichever deployment option you choose, you'll have the same industry-specific functionality.

When it comes time to deploy, Infor Implementation Accelerator (IA) can help you implement an ERP solution quickly, while still benefiting from its flexibility to support future growth. IA for Aerospace & Defense has industry standard business processes with predefined workflows built in, to deliver faster implementations, predictable outcomes, and lower total cost of ownership.

Be productive anywhere

Because Infor Aerospace & Defense is a modern ERP system at its core, it requires less modifications and customizations. This makes it much easier for you to deploy and manage. Not only will new and existing employees find it easier to use, but innovative capabilities, such as enterprise search, configurable user interfaces, and personalized dashboards, will better meet the expectations and needs of today's workforce.

More than 800 aerospace and defense customers run Infor software in over 20 counties.

Some of our customers include:

- BAE Systems
- Esterline
- Tru-Simulation (Textron)
- Scandinavian Airlines
- Zodiac Aerospace

In addition, you get a single, reliable source for all of your information—drawing data from multiple Infor- and non-Infor-based systems across your business. You can monitor your business processes and make better business decisions with integrated tools, such as:

- Business intelligence and KPIs.
- Predictive analytics.
- Role-based reports and dashboards.
- Workflows, alerts, and notifications.
- Social collaboration.

And, with Infor mobile applications, you can put the power of your Infor solutions on your tablet or smartphone, so you can be productive anytime, from anywhere.

These technologies will change everything you thought you knew about business software.

Strengthen your cash flow

The challenge of keeping every aspect of your operations running smoothly is more critical in aerospace and defense than in virtually any other industry. Any misstep and you can adversely impact your bottom line with lost contracts, delayed progress payments, or penalties and fines for failing to meet regulatory and OEM compliance standards.

With Infor Aerospace & Defense, you'll be able to:

- Improve program oversight with visibility into costs and schedules.

- Reduce inventory through comingling and planning.

- Maximize profitability with better visibility into overall product costs.

- Manage indirect overhead costs more efficiently.

- Ensure compliance.

As a result, you'll be able to make better decisions faster, strengthen your cash flow, and gain the flexibility to rapidly change as the aerospace and defense industry evolves.

Infor in action.

Our solution can help you solve your most pressing challenges. Take a look at some of our Infor Aerospace & Defense success stories.

Running the entire business from a single application.

For 20+ years, a British-based defense, aerospace, and security solutions company has partnered with Infor to help power its business applications. Infor continues to meet the company's business needs through multiple acquisitions and global growth.

The company uses Infor Aerospace & Defense across all of its businesses as a single, integrated solution, for finance, manufacturing, project management, and procurement. In addition to appreciating the solution's intuitive user experience and powerful social networking capabilities, the company also sees great value in its industry-specific functionality, which reduces the need for costly customizations.

Gaining room to grow.

One of the largest independent MRO providers in the UK needed to replace two legacy systems with a single business system that had the flexibility to meet the company's current and future needs. The company chose Infor Aerospace & Defense because of the depth and strength of the solution and Infor's years of aerospace and defense industry experience,

as well as Infor's understanding of the company's particular requirements. The company now uses Infor Aerospace & Defense for many aspects of its business, including managing customer interactions, financials, purchasing, inventory, EDI, and planning operations. As the company continues to grow, it looks forward to taking advantage of many more of the solution's capabilities.

Improving maintenance operations.

A US-based company that manufactures and services airport equipment needed a solution that could help it manage its maintenance operations at multiple locations around the world. With Infor Aerospace & Defense, the company was able to accurately track all purchases, inventory,

and corrective and preventive maintenance work, including cost details and exact time spent to perform work—all within a single system. And by being able to consolidate alerts from multiple monitoring systems into one actionable event, the company was able to better ensure that it responded with the right action from the right person, at the right time.

**Learn more about
Infor Aerospace & Defense** ›

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